

10 Questions to Ask Your Solar Installer

10 ESSENTIAL QUESTIONS TO PROTECT
YOURSELF FROM BAD SOLAR ADVICE
AND COSTLY MISTAKES



Created by



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1

Is your installation team in-house?

Having an in-house team means the company directly employs the installers, ensuring accountability and quality control. If the work is subcontracted, there's a higher risk of poor communication, finger-pointing over problems, and lack of long-term support.

2

What qualifications does your team have?

A qualified electrician is essential for a safe and compliant solar installation—incorrect cabling or setup can pose serious fire risks. If the company can't mention the Montaje y Mantenimiento de Instalaciones Eléctricas de Baja Tensión certificate or a foreign equivalent, that's a red flag.

3

How much are you insured for?

Ask about civil liability insurance in case of damage to your property. While it's legally required, the amount matters. It took us months of negotiation and a proven track record of excellence to qualify for coverage up to €15 million—insurers only offer this much to trustworthy companies.

4

Can you show us case studies from past clients?

Case studies with photos, videos, written case studies and testimonials help you understand the quality of past work. For added confidence, ask if you can speak to a past client about their experience and savings. At Marblanc Solar we have extensive past [installations](#) on our website.

5

What warranties do you offer?

Beyond manufacturer warranties, find out what the installer offers. A solid workmanship warranty is uncommon but very important—Marblanc Solar offers 30 years, ensuring you're supported long after installation. Don't expect an installer to return any calls if there's no contractual obligation.

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6 What are your post-installation services?

Ask what support you'll receive after installation. Do they offer annual checkups? A direct contact for issues? Will they send someone round? At Marblanc Solar, clients get a 24/7 WhatsApp line to an electrician and first-month performance monitoring as part of our [post-installation support](#).

7 Can you legalise a system?

Legalisation is required for accessing solar feed-in tariffs and tax incentives. Confirm the company handles this themselves—not through a 3rd party. If it's not included in the quote, be cautious: you might be left with an unregistered system that doesn't mean any safety regulations.

8 Will you do a site visit?

Some companies quote without ever seeing your property. That's a red flag. Site visits ensure the system design suits your roof, aesthetic requirements and consumption habits. Without it, your system will fail to deliver promised savings and could damage your property.

9 How do you decide on the best system for me?

If the proposal is only based on your electricity bill, it's not enough. Marblanc Solar conducts a full drone survey and uses advanced software to model shading, orientation and sun exposure to accurately predict your electricity generation throughout each month of the year.

10 What savings should I expect?

Always ask for a clear savings estimate. Many don't provide this, or rely vague guesses. At Marblanc Solar, we give a detailed savings breakdown using accurate performance modelling—we can even predict your payback timeline. No savings estimate? That's a red flag.